

# ExportNZ Breakfast | 20 November 2024:

## Event Summary

With: Graeme Sumner, CEO of Lyttelton Port Company and Simon Dedman, Managing Director of Kuehne + Nagel

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## Key Points

### Key Discussion Points

- LPC's performance and development plans
- Global supply chain trends and challenges
- Sustainability initiatives by LPC and Kuehne + Nagel
- Export outlook and market trends
- Cruise ship industry update

### Key Actions

- LPC to commence resilience project, including land reclamation and wharf design
- Implement new straddle carriers as part of \$60 million sustainable equipment investment
- Continue efforts to improve port productivity and operational efficiency
- Kuehne + Nagel to focus on digitisation and automation for improved customer service

### Additional Notes

- LPC aims to become the hub port for the South Island
- Ongoing disruptions in global supply chains due to geopolitical tensions and economic instability
- Both companies emphasise sustainability and community engagement
- New Zealand export sector shows resilience despite global challenges
- AI's impact on logistics industry discussed, focusing on enhancing rather than replacing human roles

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## Summary of learnings

### 1. LPC's Development Plans for a Resilient Future

Graeme Sumner outlined Lyttelton Port Company's (LPC) ambitions to become the South Island's hub port. Despite challenges in global rankings, LPC has improved ship turnaround times and announced a significant resilience project. This includes six hectares of land reclamation and new wharf structures, bolstered by a \$60 million investment in sustainable straddle carriers.

### 2. Navigating Global Supply Chain Challenges

Simon Dedman discussed disruptions in global supply chains caused by geopolitical tensions and climate-related events. Delays in Southeast Asia and low shipping schedule reliability highlight persistent challenges. Yet, with high container fleet utilisation, the sector remains dynamic despite economic instability.

### 3. Sustainability at the Forefront

Both LPC and Kuehne + Nagel showcased strong sustainability initiatives. LPC's biodiversity programs and equipment upgrades reduce emissions, while Kuehne + Nagel aims to cut Scope 3 emissions by 33% by 2030. These efforts underline a commitment to greener logistics and community engagement.

### 4. Positive Export Outlook

New Zealand's export sector shows resilience, driven by growth in dairy, meat, and wine industries. Consumer demand recovery in major markets is expected to boost trade, while the "Made in New Zealand" brand continues to thrive globally.

### 5. Cruise Industry's Role in Tourism

The cruise industry remains a vital economic driver for Lyttelton, with 71 ships expected this year. Balancing tourism benefits with environmental concerns remains a priority as LPC adapts to industry shifts.

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## 6. Technology and Future Plans

Digitisation and AI took center stage as tools for operational efficiency. While technology reshapes logistics, the human element remains integral. Both companies emphasised long-term investments in infrastructure and automation, ensuring New Zealand stays competitive in global trade.



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